



G2M
RESEARCH

Computational Storage vs Virtualized Computation/ Storage In the Datacenter

Multi-Vendor Webinar
Tuesday July 13, 2021



Achronix[®]
Data Acceleration

PLIOPS 

 **ScaleFlux**[™]



G2M Research Introduction and Ground Rules

Mike Heumann
Managing Partner, G2M Research

Webinar Agenda

- 9:00-9:05** Ground Rules and Webinar Topic Introduction (G2M Research)
- 9:06-9:30** Sponsoring Vendor presentations on topic (10 minute each)
- 9:31-9:36** Panel Discussion Question #1
- 9:37-9:37** Audience Survey #1
- 9:38-9:43** Panel Discussion Question #2
- 9:44-9:44** Audience Survey #2
- 9:45-9:50** Panel Discussion Question #3
- 9:51-9:58** Audience Q&A (8 minutes)
- 9:59-10:00** Wrap-Up

What is Computational Storage?

Storage Networking Industry Association (www.snia.org) defines computational storage as:

- Architectures that provide Computational Storage Functions coupled to storage, *offloading host processing or reducing data movement*.
- These architectures enable improvements in application performance and/or infrastructure efficiency through the integration of compute resources (outside of the traditional compute & memory architecture) either directly with storage or between the host and the storage. The goal of these architectures is to *enable parallel computation and/or to alleviate constraints on existing compute, memory, storage, and I/O*

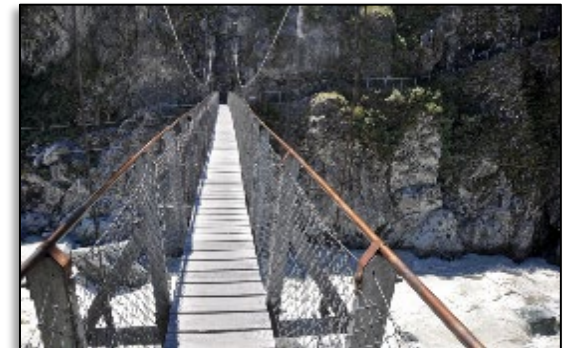
The Disaggregation of Computation

- Computation is spreading beyond the CPU into a variety of new devices
 - Computational Storage Drives (CSDs)
 - Computational Storage Arrays (CSAs)
 - Computational Storage Processor (CSP)
- All share the same concept of offloading certain aspects of processing from the CPU to devices that exist in the storage domain
- Kind of like Apache Hadoop at a more granular level – move the computation to where the data is, instead of moving very large amounts of data to the CPU



Challenges to Computational Storage

- **Application Modification**: Whenever applications need to be modified to accommodate a technology, adoption times are significantly lengthened
- **Go-To-Market Channel Adoption**: Are computational storage devices available from standard IT sources (SIs, resellers, OEMs)
- **“Crossing The Chasm”**: Many IT buyers won’t adopt a new technology until it has been adopted by “mainstream” companies
- **Standardization**: Do standards for the technology exist to help avoid vendor lock-in





Achronix[®]

Data Acceleration

Tom Spencer
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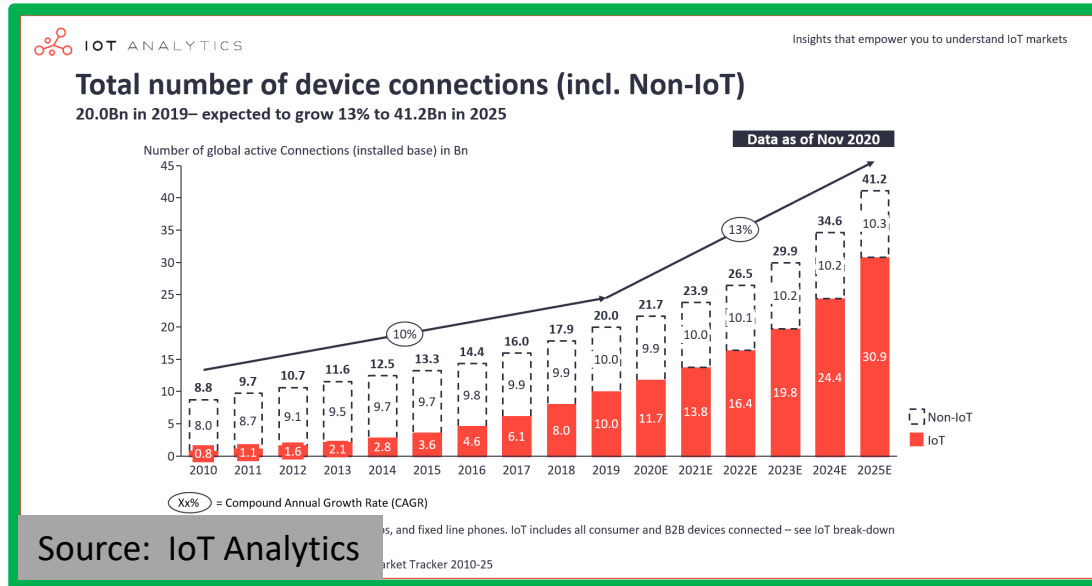
Tom Spencer
Sr. Manager, Product
Marketing
www.Achronix.com

G2M Computational Storage

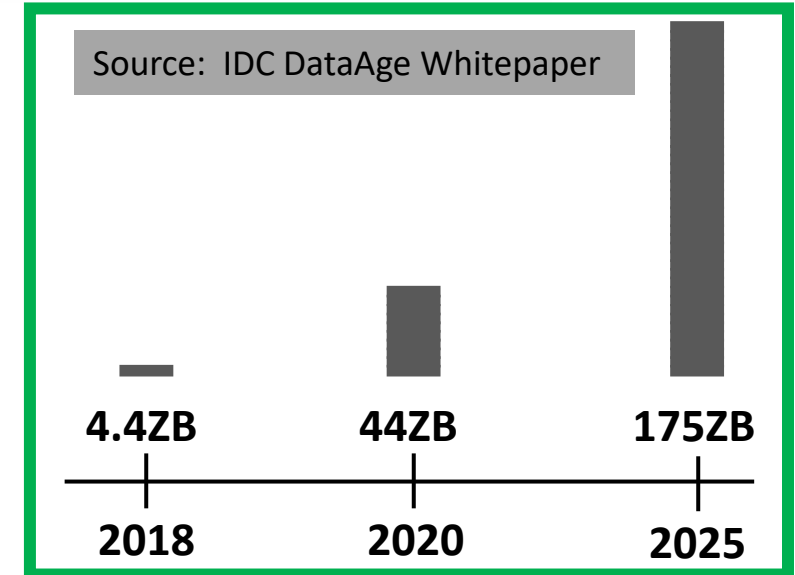
Tom Spencer – Senior Manager, Product Marketing – July 13, 2021

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WW Data Explosion



30+ Billion IoT Connections by 2025



WW data 175ZB by 2025

5G vs 4G:

- 100X faster
- 250X higher density
- 100X lower latency

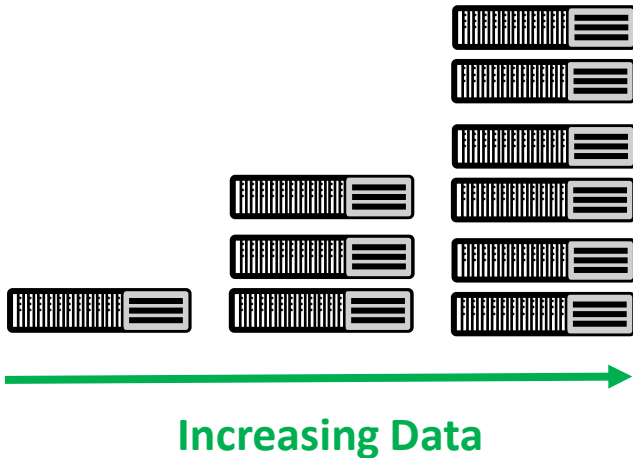
4G AND 5G: THE (THEORETICAL) DIFFERENCES

Latency	Data rate	Millimeter wave spectrums	Speed	IoT device performance
4G: 200 milliseconds 5G: 1 millisecond	100x improvement	4G supports 4,000 devices per km ² 5G will support 1 million per km ²	4G: 100 Mbps 5G: 10,000 Mbps Downloading an average HD movie on 4G takes 50 minutes – on 5G it takes 9 minutes	Battery life of low-power devices will increase by up to 10 years

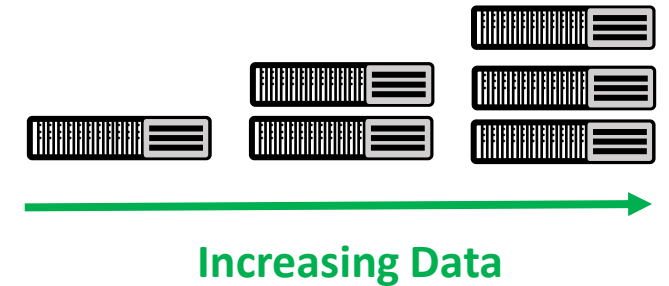
Source: Thales Group

Data Accelerators Reduce Server Count

Server Only



Server + Data Accelerator



Problem Statement

- As data increases, more servers used to process data
- A typical servers can use 300-400W and cost \$5k-\$10k.
- Up to 10X higher latency
- Much less deterministic

Solution → Data Accelerators

Reduction in.....

- Latency
- Power
- Cost
- Real estate

Increase in.....

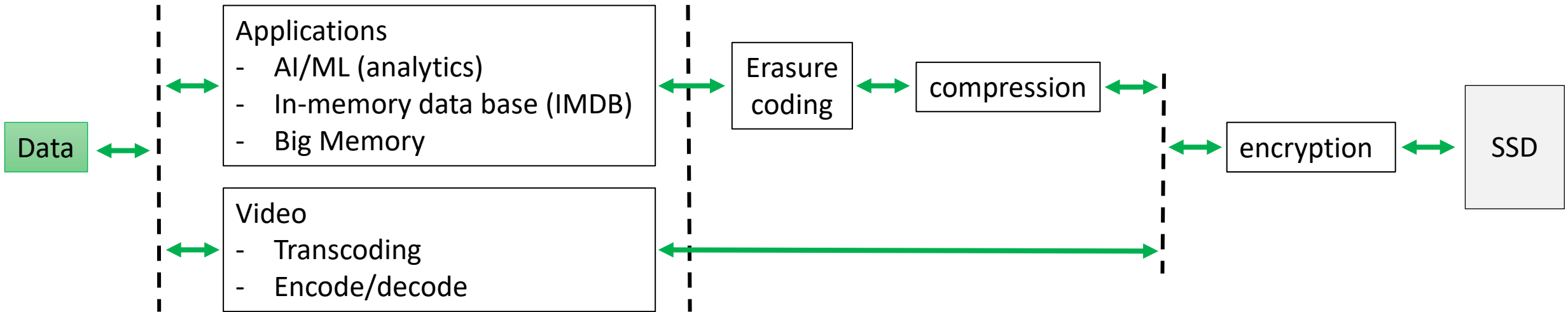
- Performance

"The data center accelerator market is expected to register a CAGR of 41% over the forecast period (2020 - 2025)." ResearchAndMarkets.com

Computational Storage Use Cases

PCIe (Host)/Ethernet (Network)

NVMe



FPGA Data Accelerators

- provide the needed flexibility for changing workloads and algorithms
- programmable like a CPU/GPU/IPU but run at ASIC-like speeds

Addressing Challenges to Computational Storage

Application Modification:

- Need for flexibility
- Deploy once, repurpose based on workload/use case

Go-To-Market Channel Adoption:

- Provide a flexible, data acceleration platform that easily integrates into standard OEM server and storage hardware

“Crossing The Chasm”:

- By providing the flexibility, risk of requirement migration is mitigated

Standardization:

- As standard evolve, a flexible, data accelerator will accommodate changes along the way

The FPGA Data Accelerator

- ASIC-like performance
- Flexibility of a CPU/GPU/IPU

Achronix FPGA Acceleration Solutions

Speedster7t FPGA Chip



Highest Bandwidth FPGA

- 2D NoC (>20 Tbps)
- 112Gbps SERDES
- 400 GbE
- PCIe Gen 5
- GDDR6 and DDR4/5
- Machine learning processors (MLP)

Speedcore eFPGA IP



Embedded FPGA IP

- Build your own ASIC or SoC using Achronix IP
- TSMC-based libraries
- 16FFC
- 12FFC
- N7
- N5 (coming soon)

VectorPath Accelerator Card



Bittware Platform

- Speedster® 7t AC7t1500 FPGA
- PCIe Gen4 x16
 - Upgrade path to Gen5
- Up to 400GbE
- 16 x GDDR6
- Onboard BMC
- Linux and Windows
- Developer toolkit

Summary

- Data growing exponentially → expect 175ZB worldwide by 2025
- Data Accelerators reduce infrastructure cost and dramatically increase performance
- FPGA data accelerators provide the programmability of a CPU/GPU/IPU but run at ASIC-like speeds
- FPGAs data accelerators will help bridge many of the market adoption challenges: acceptance of new technology, changing specifications, varying workloads.
- Achronix offers unique portfolio of **discrete FPGAs, embedded FPGA IP and Accelerator Cards**

How to Get Started with Achronix?



Products ▾ Applications ▾ Technical Support ▾ Company ▾



Getting Started with Achronix

- Register online
- Free evaluation licenses for Achronix design tools
- Rapid prototyping and production-worthy accelerator cards

<https://www.achronix.com/getting-started-achronix>



Thank You



PLIOPS



Tony Afshary
Sr. Director, Product
Line Management
www.pliops.com

Pliops Profile

Mission

To massively accelerate performance and dramatically lower infrastructure costs for flash-based data-intensive applications including Databases, Analytics, AI/ML, 5G, IoT, and more

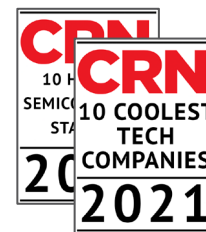
Team

Experts in database, flash storage, and semiconductors from industry leaders including Samsung, Intel, Kioxia, Amazon, Microsoft, Yahoo, VMware, Dell/EMC, Western Digital, Fusion-io, HPE, Apple, Nvidia, Cisco and Lenovo

Customers

More than 20 Fortune 500 cloud and enterprise companies

Strategic Investors



Industry Recognition

2021: CRN Top 10 Cool Tech Companies that Raised Funding in February

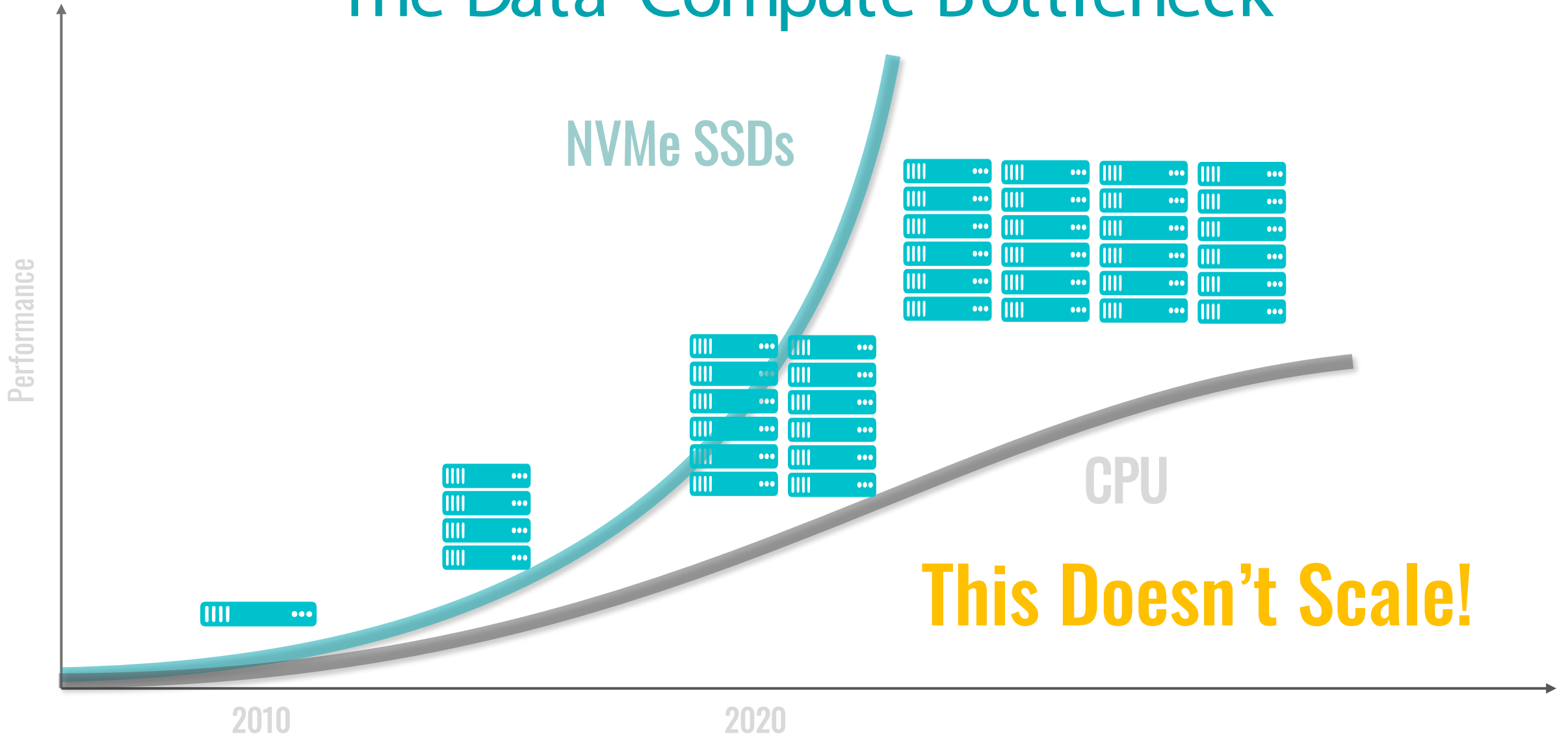
2021: Enterprise Storage Forum Top Computational Storage Companies

2020: Most Innovative Flash Memory Enterprise Business Application Product

2020: CRN Top 10 Hottest Semiconductor Startup

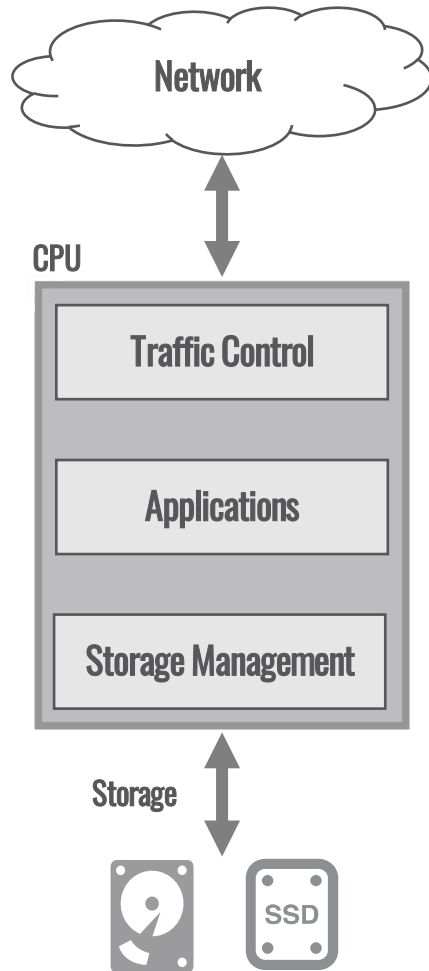
2019: Most Innovative Flash Memory Startup

The Data-Compute Bottleneck

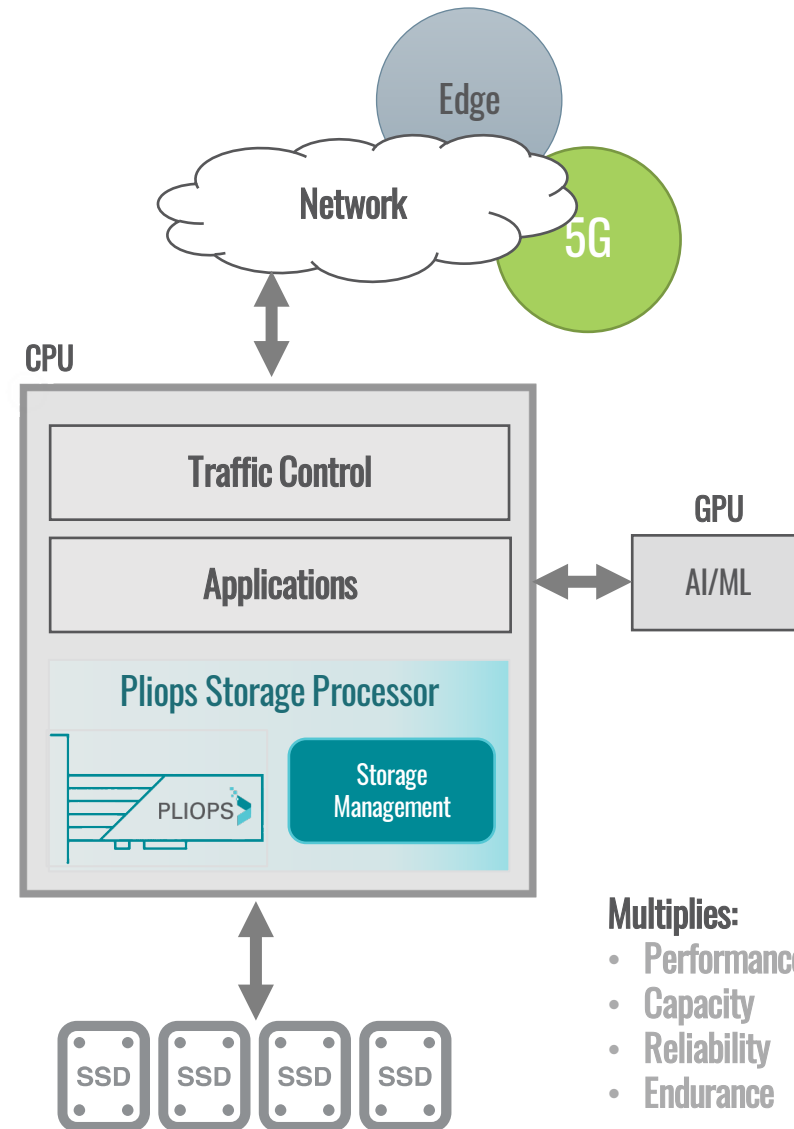


This Doesn't Scale!

Yesterday's COMPUTE CENTRIC







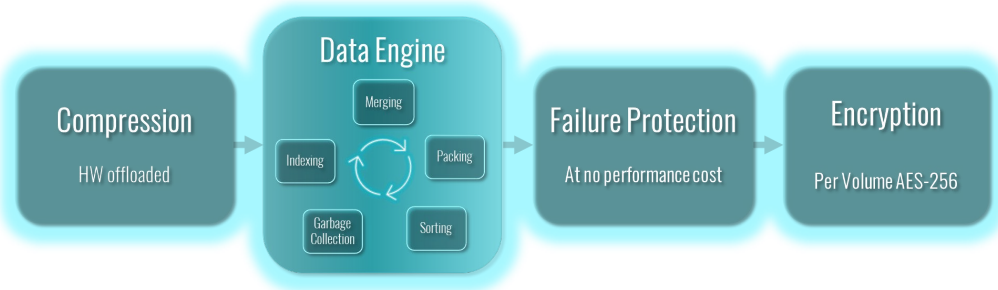
Today's DATA CENTRIC



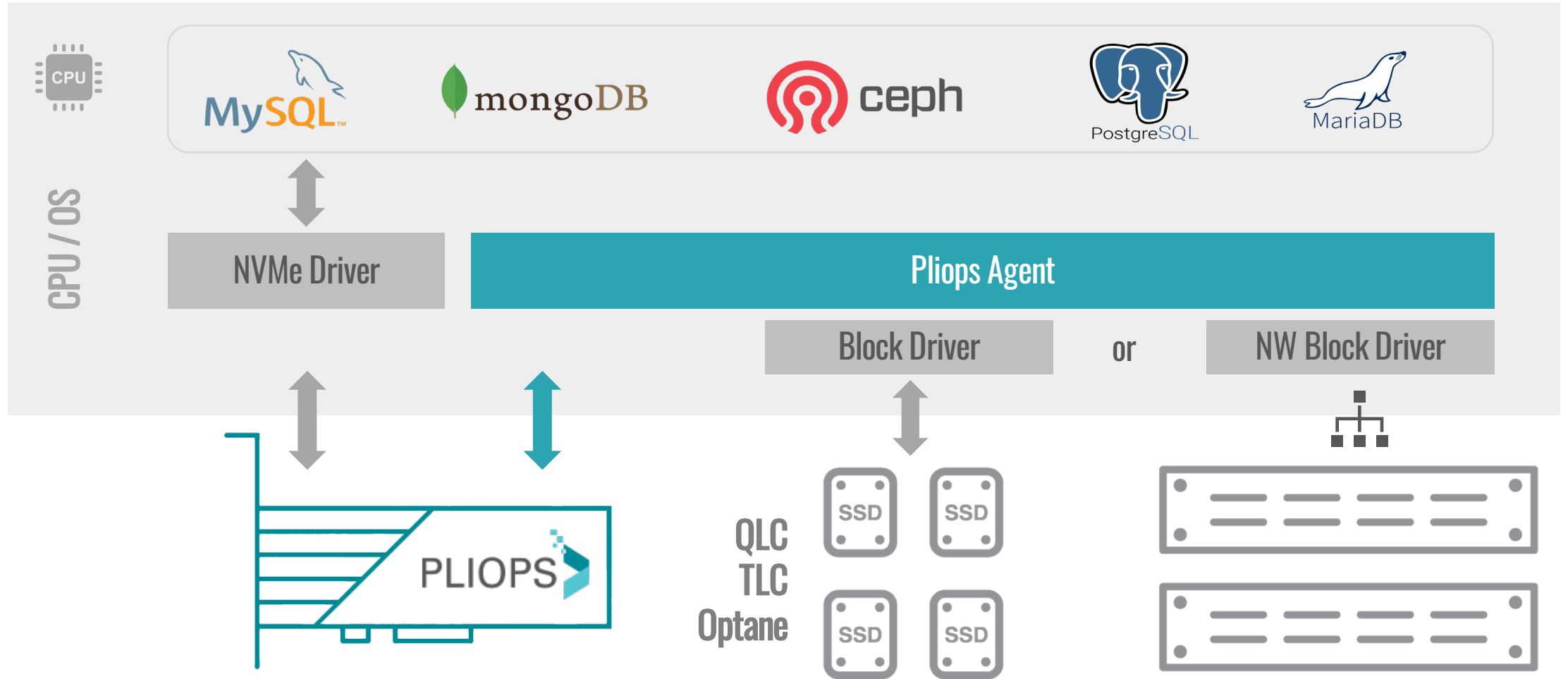
- Multiplies:**
- Performance
 - Capacity
 - Reliability
 - Endurance

Pliops Storage Processor

-  **Reliability** Drive Fail Protection 2x > RAID 0
-  **Performance** 2-15x
-  **Capacity** Up to 6x
-  **Efficiency** TLC, QLC for any workload



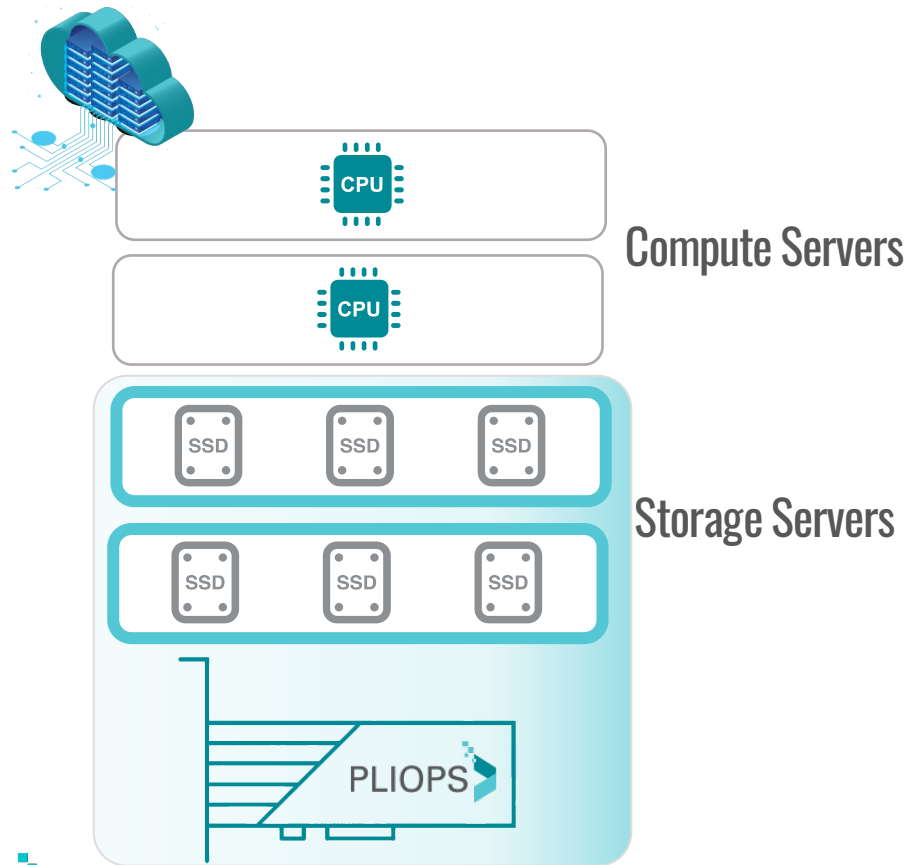
System Integration Overview



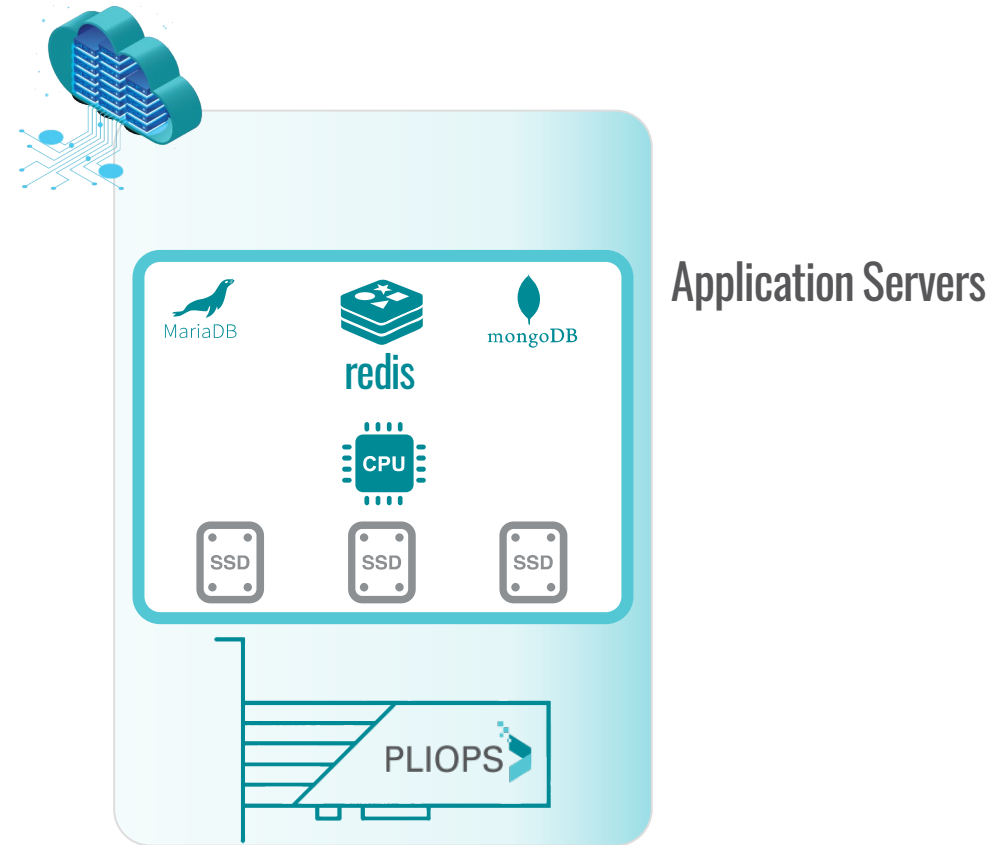
Any Application — Any Standard Server — Any SSD — Direct or Disaggregated

Cloud Deployments

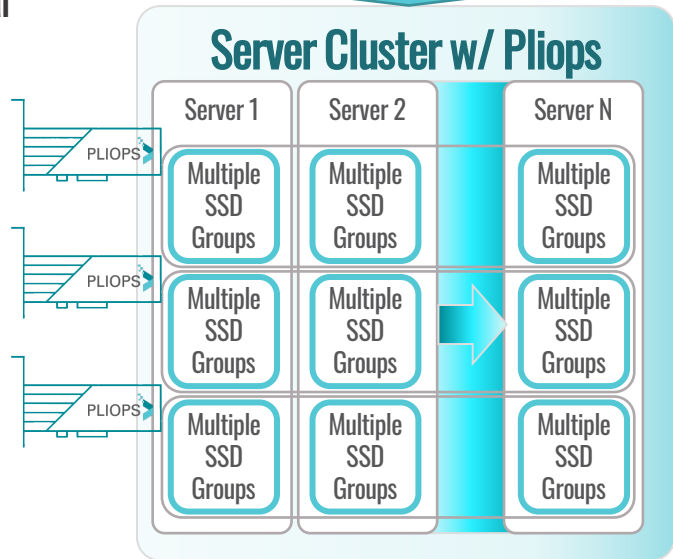
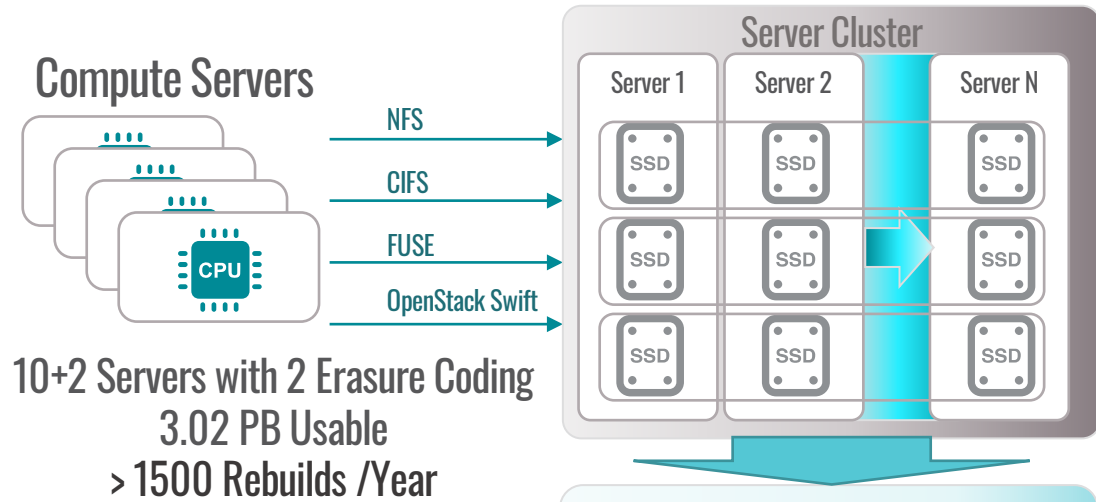
Disaggregating Infrastructure



Empowering the Application Server

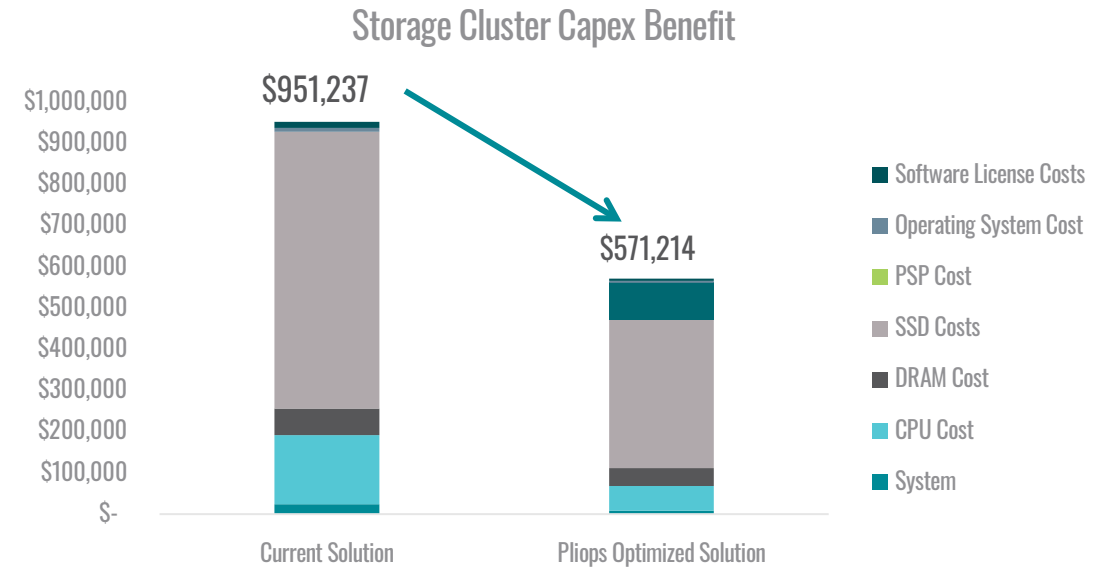


Use Case: Public Cloud Provider Pliops Impact



10+2 Servers with 2 Erasure Coding
4.3PB Usable,
PSP Drive Fail Protection
0 Failures/Year

Capex Benefit



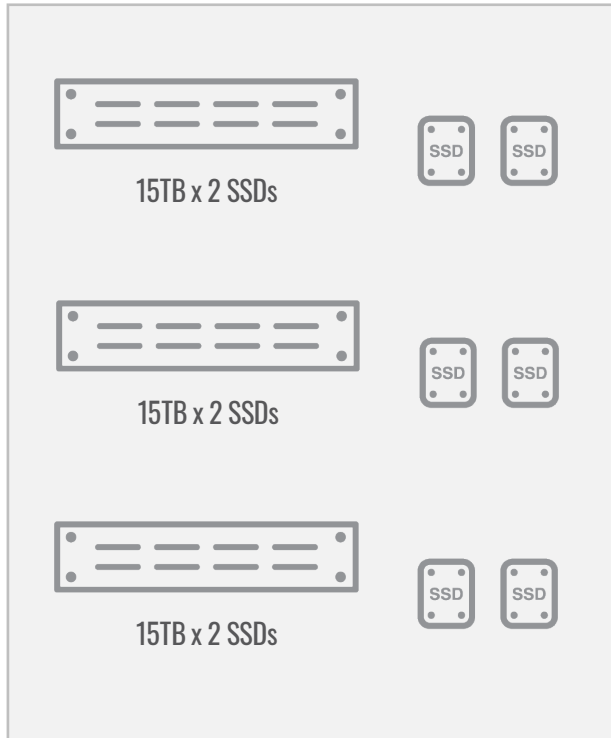
Cost
Reliability
Endurance

40%↓
100% for free
2X vs TLC Setup



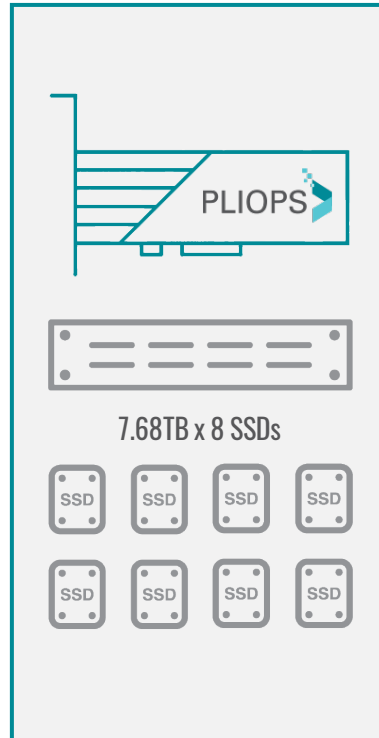
Use Case: Top SaaS Provider TCO

Current Software Based Solution



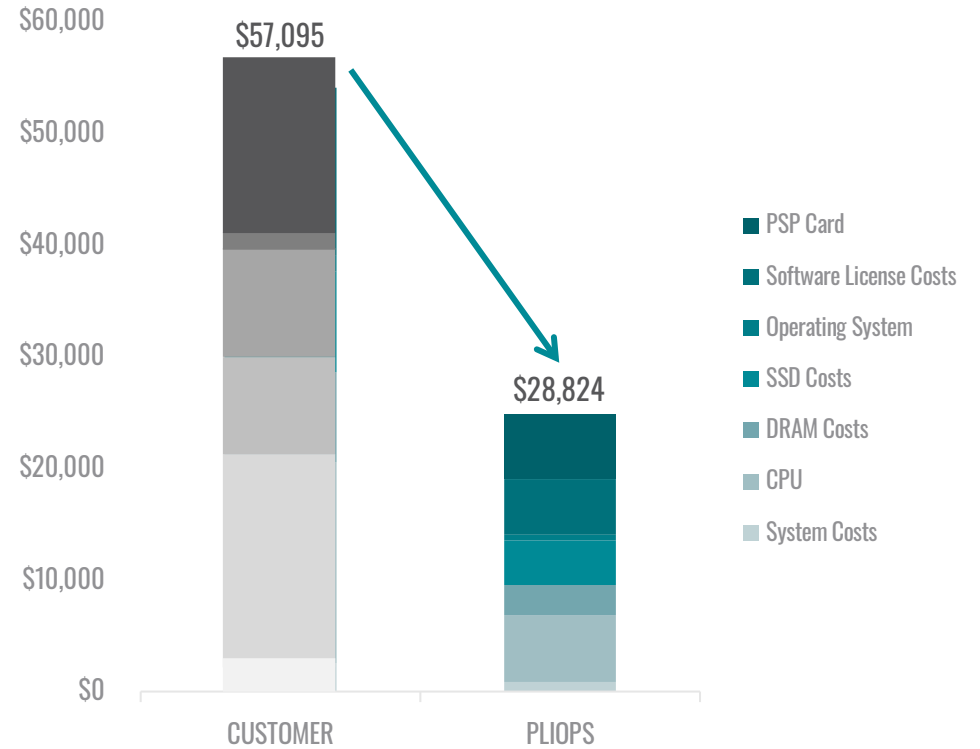
15 DB Instances
41 TB Usable, RAID 0
600 Failures/Year

Pliops Accelerated Solution



20 DB Instances
66TB Usable, PSP Drive Fail Protection
0 Failures/Year

Capex Benefit



Cost	50% ↓
Scaling (DB Instances)	33% ↑
Capacity	66% ↑
Reliability	100% for free

Pliops Deployments in the Cloud



Reliability – Increased Data protection and database uptime



Performance –Storage and Database Application scaling



Capacity – Use low-cost QLC or TLC , store more data with no performance cost



Efficiency – Database/Storage consolidation, reduce infrastructure footprint



ScaleFluxTM

JB Baker

VP of Marketing


www.ScaleFlux.com




Computational Storage Drives: Evolving SSDs for Data-Centric Architectures

July 2021

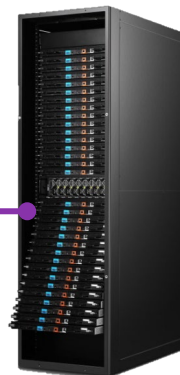
ScaleFlux: Computational Storage Leader

 Low Latency
Flash Storage

 Compute
Engines



Industry
Standard
Infrastructure



Data Driven Applications



- Founded in 2014
- **1st Production Computational Storage**
- **2nd Generation of CSD shipping**
- US & China manufacturing sites
- Strong Patent Portfolio
- Well Funded
- Hyperscale, webscale & enterprise customers



2018

FMS - Most Innovative Startup
ITBrand Pulse - Market Leader



2019

FMS - Most Innovative Customer Implementation
IDC Innovator – Computational Storage

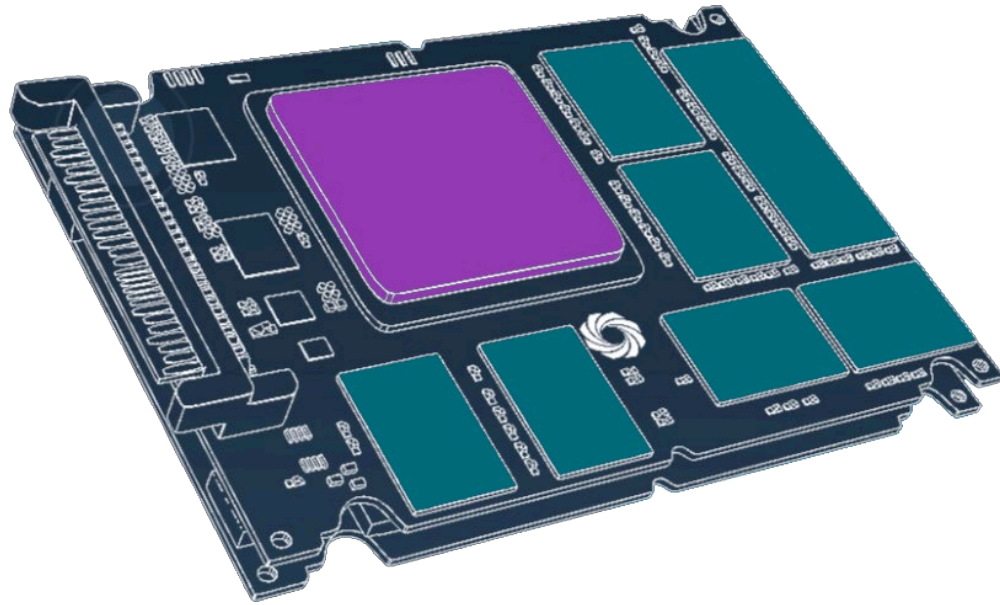


2021

Data Breakthrough Awards – Flash Solution of the Year
Gartner – Cool Vendors in Storage & Hybrid Infrastructure

Gartner

What is a Computational Storage Drive (CSD)?



Enterprise
PCIe SSD

+

Compute
Offload Engines

ScaleFlux CSD 2000:

Enterprise/Datacenter PCIe SSD

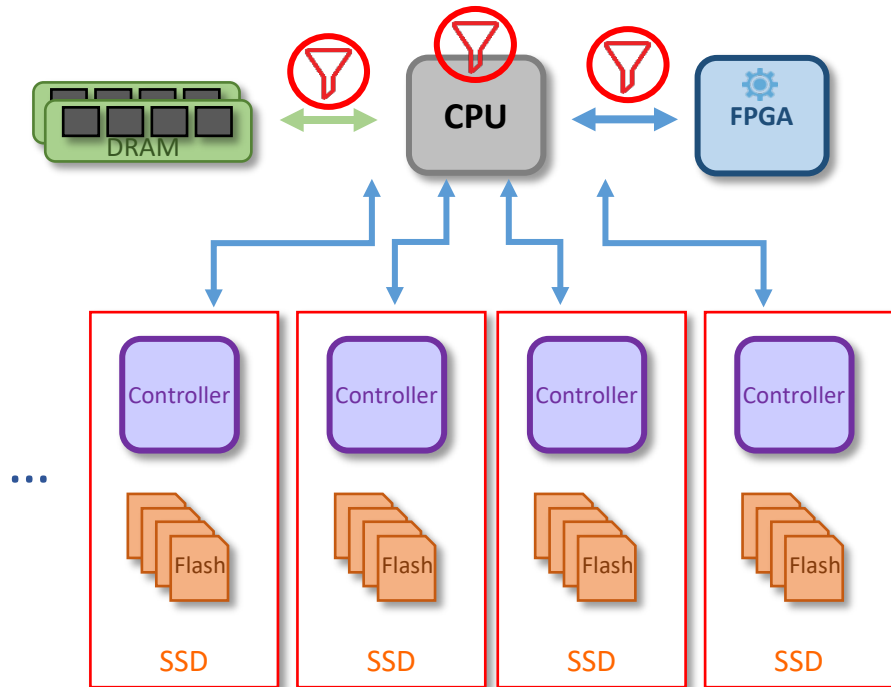
- ✓ Industry standard form factors:
U.2 & HHL Add-in Card
- ✓ 4TB, 8TB & 16TB Raw Capacities
- ✓ TLC & QLC Options
- ✓ Typical enterprise features

Plus...

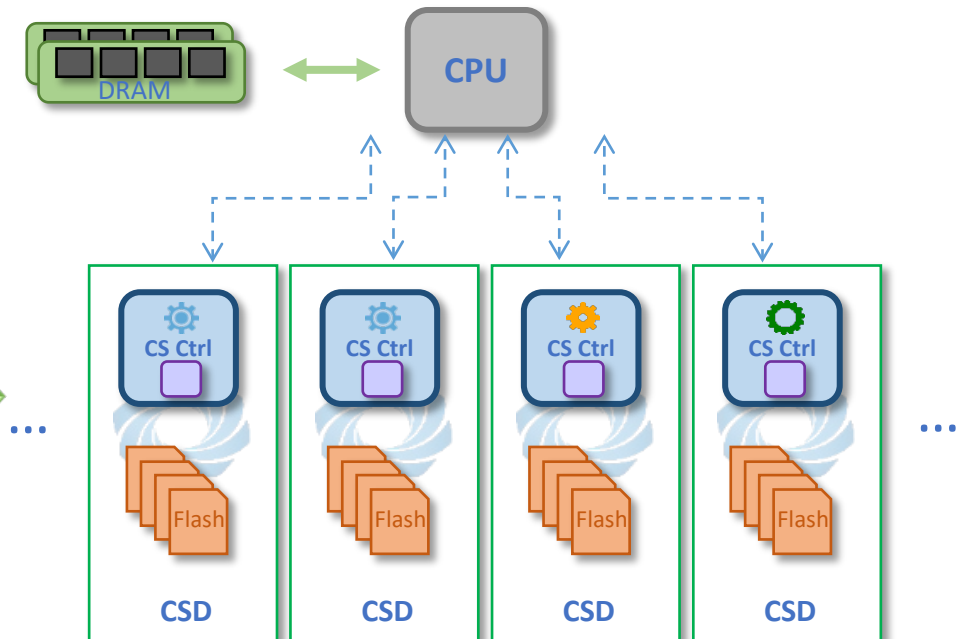
- ✓ Transparent Compression/Decompression
- ✓ Extendable Capacity
- ✓ Configurable Overprovisioning
- ✓ Atomic Writes

Why use Computational Storage?

Processor-Driven Architecture



Data-Driven Architecture



CSD: Computational Storage Drive

CS Ctrl: Computational Storage Controller

- CPU & Memory I/O bottlenecks
- Limited FPGAs, specific sockets required
- Massive data movement
- Scaling challenges
- **No compute parallelism**

- **Balanced compute & storage I/O**
- **Multiple CS Engines, integrated with storage**
- **Minimize data movement**
- **Scales compute and storage**
- **Maximum compute parallelism**

Example Application Benefits



Performance*



Cost & Capacity*

AEROSPIKE

- **98% Better Latency**
- 2x TPS

- 3-4x Storage Capacity
- 60%+ Cost Savings



- Latency consistently lower
- Up to 3x QPS

- 3-4x Storage Capacity
- **60%+ Cost Savings**



- Latency consistently lower
- Up to 1.4x QPS

- 3-4x Storage Capacity
- **60%+ Cost Savings**



- Latency consistently lower

- 4x Storage Capacity
- **Up to 8x Endurance**

*With CSD 2000 vs Ordinary NVMe SSDs


Thank You

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www.scaleflux.com #compute2data



A server room with blue lighting and a semi-transparent white box containing text. The server racks are visible in the background, and the floor is a dark blue grid pattern. The text is centered in the white box.

Panel Questions and Audience Surveys

Flash storage devices seem to be going in (at least) two different directions: hyperscalers are asking for devices that they can control at the “micro level” (Open Channel SSDs), while many datacenter devices are adding more intelligence and (in some cases) network interfaces. How does this impact the positioning of computational storage in the datacenter?

- Tom Spencer - Achronix
- Tony Afshary – PLIOPS
- JB Baker - ScaleFlux

Audience Survey Question #1

How does your organization view the positioning of computational storage in the datacenter versus conventional storage/computation virtualization architectures? (check one):

- Computational storage is critical – uniquely solves a number of very important application problems: 24%
- Computational storage is a relevant approach to solve some important applications problems: 35%
- There may be a few “niche” applications that computational storage has significant value for, but it is not a “wide” application accelerator: 24%
- Computational storage may not be viable for applications, but can provide “background” functions (indexing, encryption, compression, etc.): 0%
- Computational storage doesn’t have meaningful place in the datacenter: 0%
- Don’t know/no opinion: 18%

One set of use cases where computational storage provides ‘value add’ is extremely large dataset (‘petabyte-scale’) problems, where it eliminates the need to move that data across the PCIe bus. How common are these type of computational problems, and how does computational storage compare to other alternatives?

- Tony Afshary – PLIOPS
- JB Baker – ScaleFlux
- Tom Spencer - Achronix

Audience Survey Question #2

What experience does your organization have with computational storage? (check all that apply):

- Explored information on its use (conferences, articles, etc.): 31%
- Talked to computational storage vendors: 25%
- Defined potential computational storage projects: 13%
- Started one or more proof-of-concept evaluations: 19%
- Budgeted for production computational storage deployments: 6%
- Deployed computational storage in production: 6%
- No experience/don't know 38%

One of the stumbling blocks in getting datacenter traction for computational storage has been the perceived need to modify, port, or adapt applications. How big of an issue is this, and are there examples of successfully tackling this?

- JB Baker – ScaleFlux
- Tom Spencer – Achronix
- Tony Afshary – PLIOPS



Audience Q&A



Thank You For Attending!